



## INDIANA RAIL ROAD *FAST FACTS*

The Indiana Rail Road Company (INRD), founded March 18, 1986, is a privately-held, 500-mile railroad with a full-time staff of almost 200. The company hauls a variety of consumer, energy and industrial products, and serves central and southwest Indiana and central Illinois with nationwide connections at transportation hubs such as Chicago, Indianapolis and Louisville, Ky.

In summer 2013 the company inaugurated the only all-rail intermodal service for Asia-Indiana trade in conjunction with CN Railway, via the west coast Canadian ports of Vancouver and Prince Rupert, B.C.

Indiana Rail Road is an entrepreneurial success story. INRD Founder, President and Chief Executive Officer Thomas Hoback purchased a rail line slated for abandonment and in 28 years has increased business by 13 percent compounded annually. By the company's 30<sup>th</sup> anniversary, more than \$200 million in private capital will have been invested to transform a broken-down branch line into a state-of-the-art, heavy-haul transportation system. In 2013, the Indiana Rail Road hauled the equivalent of 800,000 truckloads of freight.

- **Corporate Headquarters:** 8888 Keystone Crossing, Suite 1600, Indianapolis
- **Operating Hub:** Hiawatha Yard, 1250 S. Meridian St., Jasonville, Ind. (25 miles southeast of Terre Haute)
- **Notable Customers:** Cummins; Duke Energy; General Electric; The Hershey Co.; Indianapolis Power & Light Co.; Marathon Petroleum; Menards; Naval Surface Warfare Center (NSWC) Crane; Peabody Energy; plus a variety of clothing, electronics, retail, chemical and agricultural customers via intermodal.
- **System Mileage:** 232 miles owned; 320 additional miles under trackage rights or haulage agreements
- **Total Infrastructure Investments, 1986-2014:** More than \$175 million
- **2014 Employment/Payroll:** 190 people/\$13 million (18 employees when founded in 1986)
- **Motive Power Fleet (as of 9/1/14):** 34 locomotives; 114,800 aggregate horsepower

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### Indiana Rail Road's \$7.6 million Locomotive Maintenance Facility (LMF)

The LMF replaced a cramped 100-year-old, two-stall engine house and is equipped with state-of-the-art environmental controls, an ergonomically-friendly and climate-controlled working environment for INRD's mechanical team, and an on-site parts warehouse. The facility opened in summer 2013.

#### 12,000 Sq. Ft. Maintenance Building (opened in 2013)

- The new facility can accommodate four six-axle locomotives or as many as six four-axle units.
- Three deep pits for working under locomotives; raised rail inspection area with platforms
- Jacking pads and jacks for lifting locomotives to perform wheel/axle and traction motor replacement
- 30-/5-ton overhead cranes
- Back-up generator to prevent lost productivity during power outages
- Compressed air and oil reels throughout shop for ease of servicing
- Waste oil pumps and holding tanks to supply oil-burning furnaces in parts warehouse
- 375 feet of covered service tracks adjacent to the maintenance building
- Cyclonaire Sandmaster locomotive sanding system

#### 7,500 Sq. Ft. Parts Warehouse

- Houses 1,020 inventory parts and supplies, with future storage expansion potential
- Houses major infrastructure components such as lube oil tank and air compressor
- Burns used locomotive lube oil to heat the building, thereby reducing INRD's waste oil disposal

(End)